

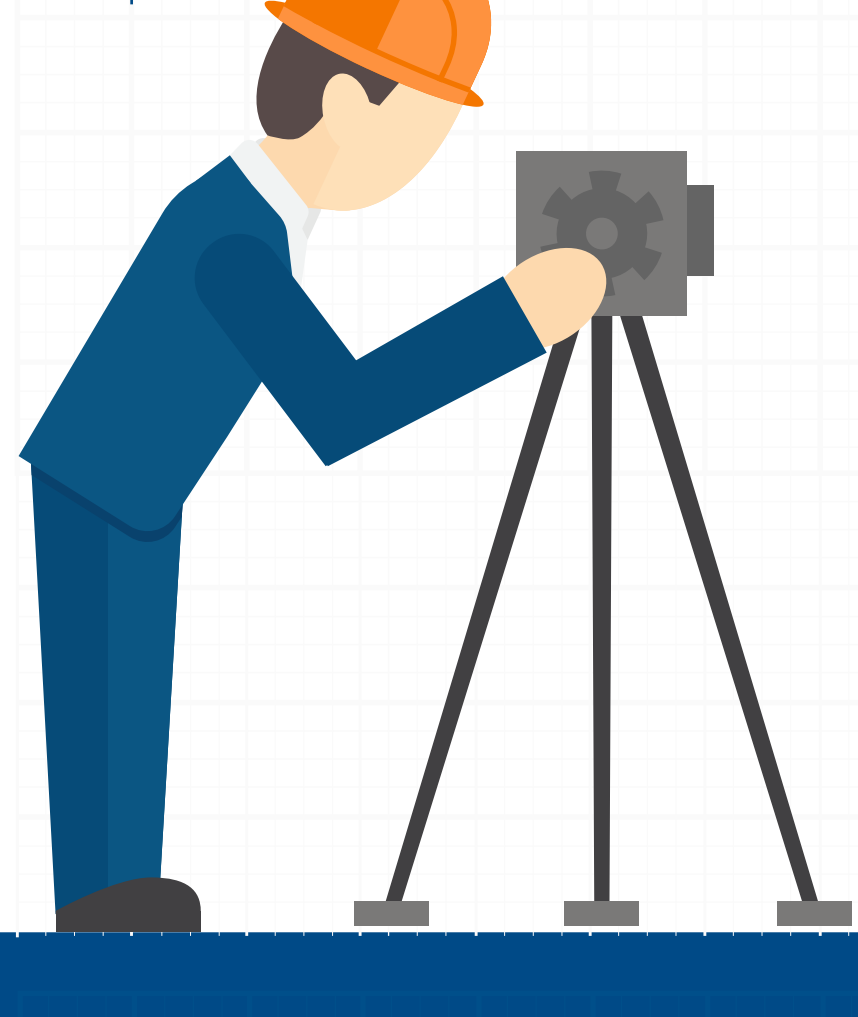
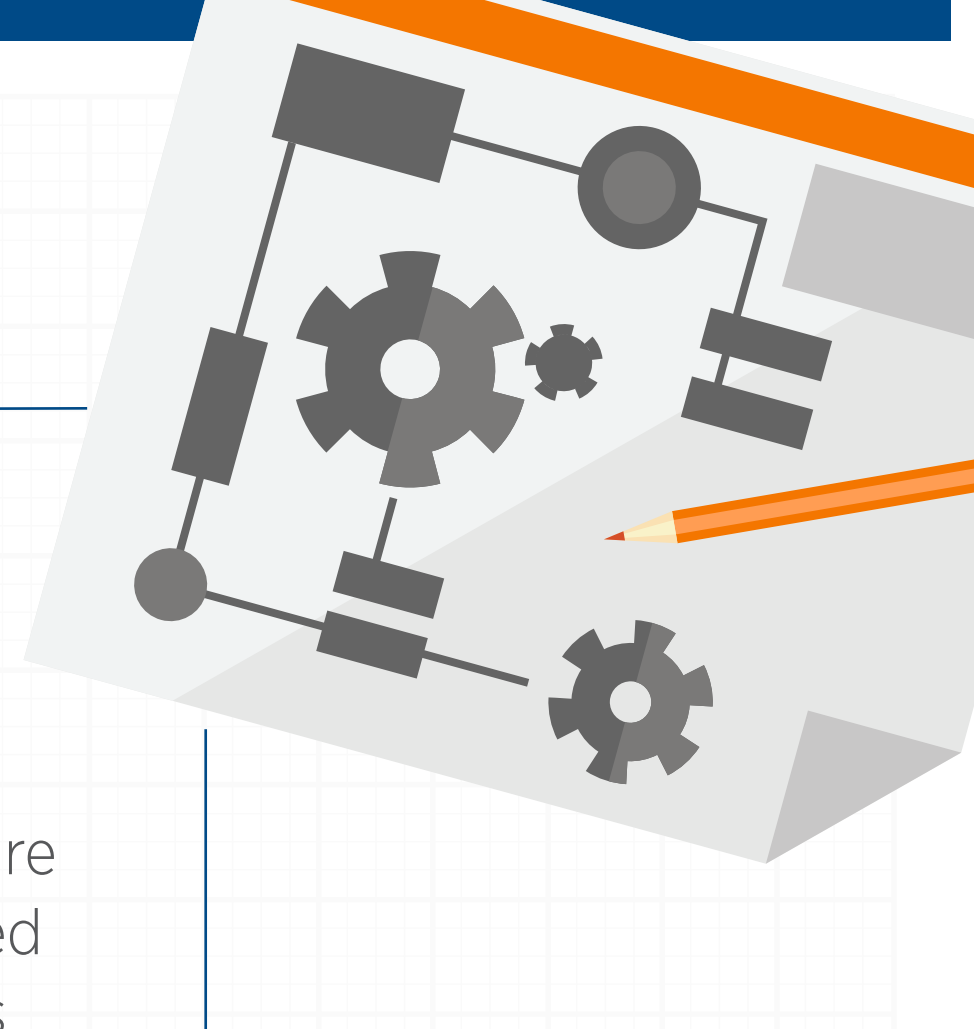
A BLUEPRINT FOR BUILDING YOUR OIT STRATEGY

The benefits are clear: Cloud Services are quick to deploy, easy to change, fast to scale and cost effective to run. But it's not always clear what you need to do to move your cloud vision off the drawing board and into your business.

Here are some foundational steps to take as you architect your transition.

1. CONSTRUCT A VISION

You may not know your starting point, but you probably know your desired end state. Use that vision as a cornerstone for your cloud strategy. Document and get buy-in on your vision and the role cloud services play. Make sure your organisation is aligned around your desired end state and your long- and short-term needs.



2. SURVEY THE LANDSCAPE

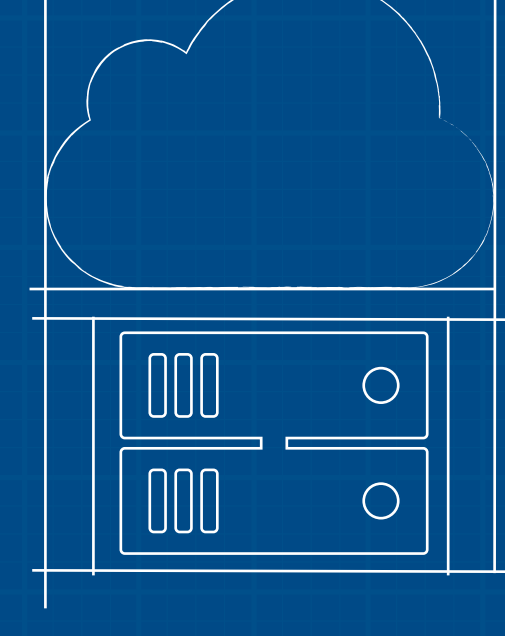
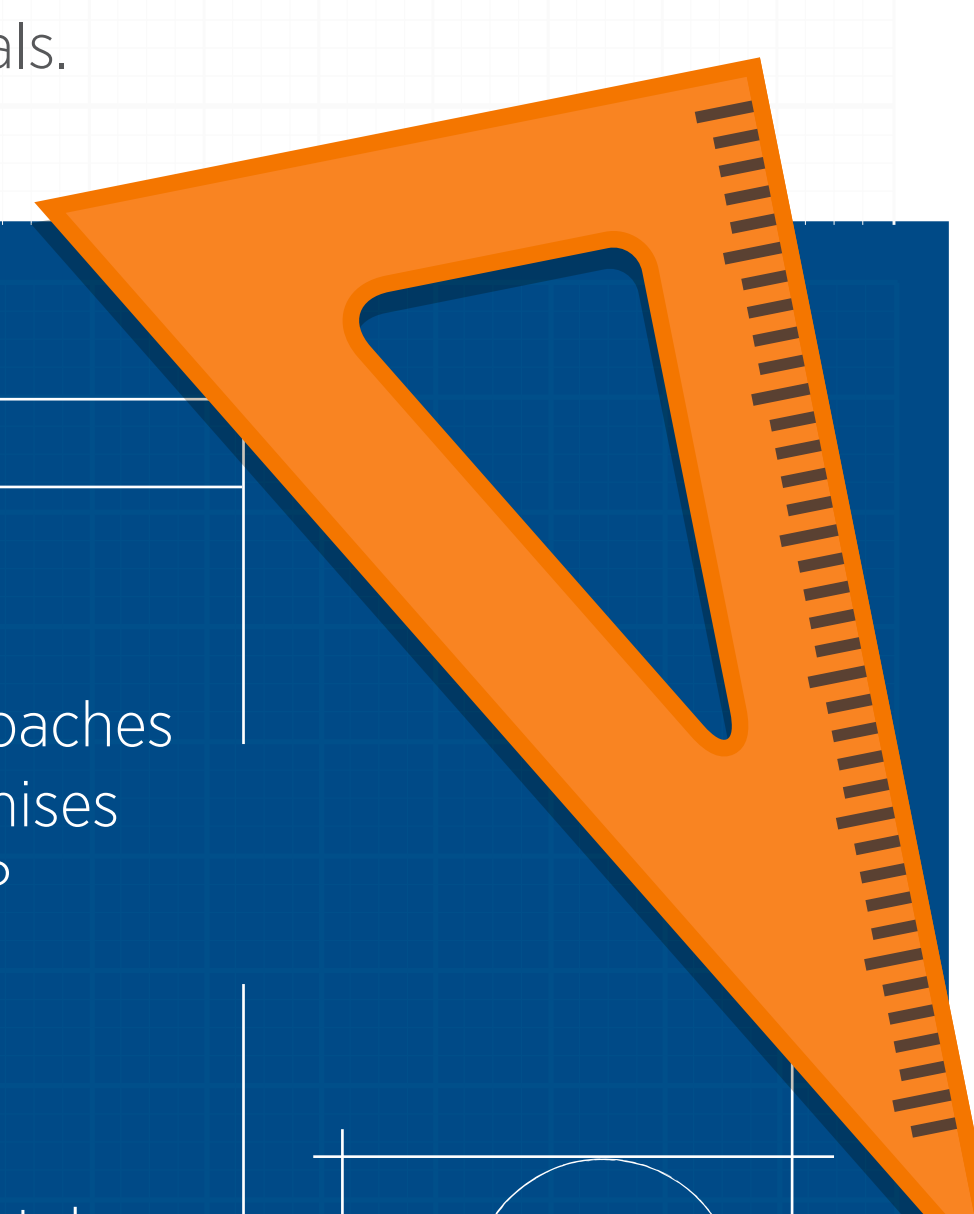
Assess hybrid cloud solutions to align the properties of specific cloud styles—including public, managed or private clouds—with your plan. Determine which services are best based on your availability, performance, recovery and business goals.

3. FRAME YOUR APPROACH

Different applications need different approaches and timelines. Which do you keep on premises and which do you move to the cloud now? Simplify and standardise the process by classifying your applications.

Applications that accelerate change or differentiate your company could immediately benefit from the agility of a cloud infrastructure.

Consider maintaining traditional systems, like ERP and finance, in house for now. Then make them part of your phase two transition.



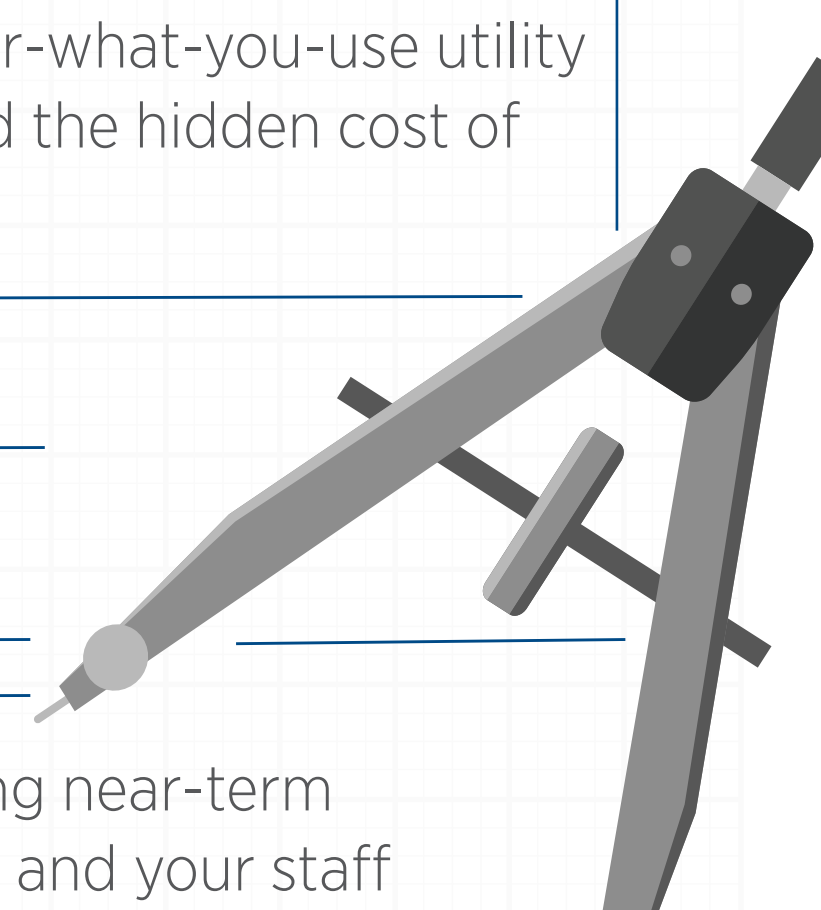
4. STRUCTURE YOUR EXPENSES

Leverage existing capital investments for on-premises systems.

For a cloud environment, choose subscription pricing for a predictable monthly cost or pay-for-what-you-use utility pricing. Monitor cloud usage to avoid the hidden cost of paying for services you aren't using.

5. ENGINEER YOUR MOVE

Plan incremental steps to realise your vision, including near-term and long-term goals to keep your transition on track and your staff on task.



6. SPOT LOCATIONS, LOCALISE CONTENT




Global enterprises with offices across the world can leverage geographically dispersed data centers. Make sure you pick cloud services with locales that correspond with your geographic presence.



- Meet availability and uptime requirements with the right recovery solutions, possibly including redundant sites.
- Run applications closer to users to lower latency.
- Localise portals and interfaces to “speak” the local language.

7. BUILD A MANAGEMENT MODEL

Who should manage cloud resources? You? The provider? Or a bit of both? The answer depends on the availability and expertise of your staff and the level of visibility you want.

		
<p>Manage yourself...</p>	<p>Outsource management...</p>	<p>Go hybrid...</p>
<p>Access a web portal for tools to manage virtual machines, operating systems, patches, security services and more on your own with high visibility into and control over the environment.</p>	<p>Let the provider manage all this for you and leverage automated tools and thresholds, so you can focus on other activities. Tap into the portal to see capacity and usage trends for future planning.</p>	<p>Use some combination of self-service and managed services, depending on the needs of the specific application.</p>

8. RAISE VALUE

In the future, analysts say the IT organisation will become less of a service provider and more of a service broker, sourcing and governing multiple vendor services.

According to Gartner, **by 2018, 20% of midsize enterprises will use external cloud brokers and 50% of the Global 2000 will use internal cloud brokers¹**

This will free you to consider how you can add value on top of those offerings by customising, aggregating and integrating services for the best business outcomes.



9. DRAW FROM EXPERIENCE

Since you're a Sungard Availability Services customer already, you know you can trust us with your IT environment. So, when it comes to developing your cloud strategy, we can help you plan your work and work your plan—from foundation to rooftop.

To learn more, visit sungardas.co.uk or call 0800 143 413.



¹ Source: Gartner Webinar, Cloud Computing and the Enterprise-Defined Data Center, Thomas Bittman, 16 February 2016.